



ENSTO

Chago Pro EV charging points

to Finnish tractor
manufacturer Valtra

February 2017

VALTRA

**SÄHKÖAUTON
LATAUSOHJE**

- Latauksen aloittaminen ✓
- 1
 - 2
 - 3
- Latauksen lopettaminen ✓
- 1

PLUGITIN LÄTURLIURE
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Better life.
With electricity.



Chago Pro EV charging points to Finnish tractor manufacturer Valtra

The number of electric and hybrid vehicles is growing significantly in the following years. New technology has caused a surge in inquiries from Valtra's customers and employees regarding the possibility of charging EVs and plug-in hybrids. To answer this need, Valtra contacted our partner Plugit Finland.

"We at Valtra want to participate in advancing sustainability and be prepared for the transition of new technology", says Tommi Terava, Head of Maintenance at Valtra. "After listing to our requirements, Plugit recommended Ensto's Chago Pro EV charging points as part of the solution."

Valtra's requirements included branded low maintenance EV charging points that both their customers and employees can use, equipped with maintenance and reporting systems. The Finnish legislation and tax authorities require that the selected reporting system can differentiate the charging point usage between customers and employees.

Branded charging points with service

Based on Valtra's requirements, Plugit Finland recommended Chago Pro EVF200 as the charging station of choice, while also executing specific branding for the CPs based on Valtra's request.

The installed Chago Pro charging points are used both by guests and employees of Valtra, with the staff using RFID to activate their charge. The guests can inform their chosen charging point number to Valtra, who will start the charging process via an SMS message.

Monitoring charging events with data reports is possible with the reporting services of Plugit, a partner of Ensto. In addition, the system also enables general analysis of, e.g., the development of EV charging events and costs, and reduced CO₂ emissions.

"The best thing about the project was that Plugit took full delivery responsibility and was able to brand the products according to our wishes. Their know-how in EV charging technology helped us in choosing the right charging station, with the full package successfully mirroring our current requirements," says Valtra's Tommi Terava.



The delivered package to Valtra:

- Three Chago Pro EVF200 dual-charging stations, with a branded look (Six charging points altogether)
- Maintenance and repair services
- Reporting services



Partnerships create more business

Ensto and Plugit Finland have been in partnership since 2012. The cooperation between the two companies has grown deeper over the years.

"In many customer-specific cases it's important for us to have trusted partners who are able to create combinations that best serve our customers", says Ilkka Koisti, Head of Sales at Ensto EV solutions. "Our cooperation in Finland with Plugit has created a solid

foundation for offering our products in combination with their service and solutions. This teamwork benefits both us and our customers."

"We work as the main distributor for Ensto's EV charging products and services in Finland. Our diverse product range makes a great fit for a variety of different customers and the reliable quality of our hardware adds true value to our service offering."

Valtra

- Develops, manufactures, markets, and services Valtra tractors
- Machinery sold in over 75 countries
- Employs 2,100 people
- Manufactures 24,000 tailored tractors each year at factories in Finland and Brazil
- Part of AGCO Corporation

Plugit

- Founded in 2012
- Designs, develops, installs, and manufactures EV charging technology
- Provides services and strategies for Smart Grid solutions
- In cooperation with Ensto since 2012

ENSTO

- An international family business, founded in 1958
- A leading expert in developing and manufacturing high quality charging products and services for electric vehicles
- Employs 1,550 people
- Business solutions in electricity distribution, electrification, lighting, and EV charging



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