

ENSTO

Case EnerSieil, France

Comprehensive solution
for building your EV charging
service business



Ensto is a leading solution provider of smart EV charging infrastructure and services. Our thousands of chargers in operation across Europe prove their reliability while contributing to a profitable charging business and a cleaner environment.

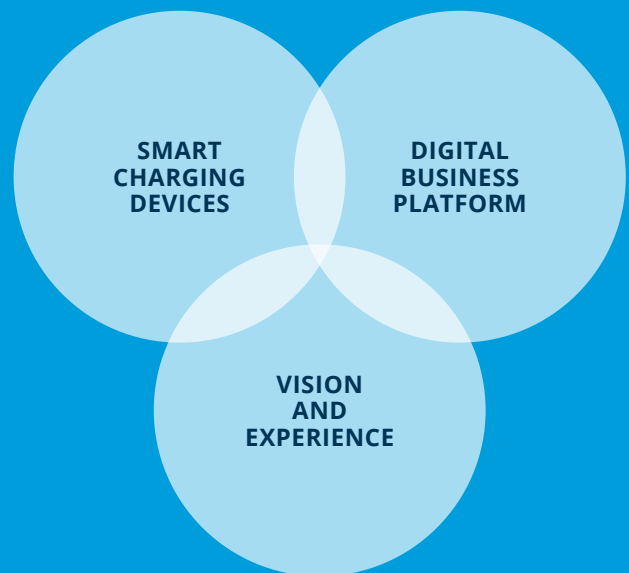
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Better life.
With electricity.

Key success factors of future-proof charging business solutions

The business and ecosystem around electric vehicles evolves at a breathtaking pace. Deep knowledge of the industry and a clear vision of its development are prerequisites for ensuring a sustainable success in providing charging services. This requires the physical devices and operating systems must be future-proof. Our solutions are ready for V2G and other Smart Grid solutions, for example. Our solution also features Dynamic Load Management with cloud-based solution without local extra device investments.

The future is also based on the past: Ensto and Virta have carried out a number of joint projects internationally and developed a solid experience on how to build a well-functioning EV charging business environment.



French energy syndicate EnerSiel needed a forward-looking solution for providing public electric vehicle charging services in their in the region of Centre-Val-de-Loire.

EnerSiel chose a turnkey solution offered by a consortium led by EV charger company Ensto. After finalising a successful pilot project in Tours, EnerSiel made a long term agreement with the consortium.

One of the most important competitive advantage this Charging Business as a Service solution can provide is low level of operational costs, which results from certain main factors. Thanks to preventive maintenance, Ensto's high-quality smart chargers have high uptime which allows more business. On the other hand, digital business platform provided by Ensto's trusted partner Virta takes automatically care of infrastructure management and customer processes at all times, minimising the need for working resources while maintaining professional 24/7 service.

Now there are already several hundreds of operational Ensto charging points serving EV drivers in Centre-Val-de-Loire region. The modularity and scalability of the Virta platform allows the network to grow smoothly even further.

Installation and maintenance of the chargers as well as 24/7 helpdesk are provided by Ensto's local partner as part of the service package.

Case facts

- Several hundred Ensto EV chargers in operation, both AC and DC
- Ensto EV infrastructure management service
- Dynamic load management functionality
- Virta EV charging business platform
- Virta end-user services and applications
- Installations, maintenance and 24/7 helpdesk in local language



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VIRTA.

Innovation leader in EV charging operator business
EV charging networks in Finland, France and Switzerland are operated with Virta platform technology

Now first French end-user site opened www.virtaev.fr

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